

## Guidelines or criteria for selecting participants for CARP-E.

Area	Description	score
Problem definition, objectives & approach	<ul style="list-style-type: none"> <li>• Clarity of problem definition</li> <li>• Outline the result of scoping for areas of intervention and potential or existing enterprises to address bottlenecks.</li> <li>• Clear definition of the innovation challenge.</li> <li>• Clear evidence of the demand for the service/product by customers or end-users (demand-driven).</li> <li>• Clarity of objectives for improving the research/innovation/enterprises (whether products/services/processes)</li> <li>• Suitability of the proposed approach to achieve the objectives.</li> </ul>	35
Potential impact	<ul style="list-style-type: none"> <li>• Potential of the proposed intervention to deliver innovations.</li> <li>• Potential to create profitable and sustainable/verifiable enterprises (considering the time you have).</li> <li>• Potential for increased employment and contribution to national growth.</li> <li>• Potential for improved efficiency and productivity of the value chain.</li> <li>• Contributions leading to the reduction of hunger &amp; food insecurity and poverty alleviation, considering environmental impact and inclusivity</li> </ul>	25
Partnership suitability	<ul style="list-style-type: none"> <li>• Evidence of engagement with the key client groups (farmers/entrepreneurs/other groups) in designing interventions.</li> <li>• Documentation of the partners that have engaged in the formulation of the project.</li> <li>• Detailing of partners that will provide key input to the CARP-E and prepare the enterprises to be successful.</li> <li>• Demonstrated understanding of other partners that will be important in facilitating a supportive ecosystem. How likely is the partnership to evolve into a sustainable partnership to strengthen innovation and commercialisation in the longer term?</li> </ul>	15
Profile of the applicant and other partners	<ul style="list-style-type: none"> <li>• Experience in and capacity for leading multi-stakeholder partnerships.</li> <li>• Experience by identified members of one or more of the partners in:               <ul style="list-style-type: none"> <li>• The specific intervention area: business management, product development, finance, and marketing, as well as enterprise registration and scaling out.</li> </ul> </li> </ul>	10

	<ul style="list-style-type: none"> <li>• Division of roles and responsibilities between researchers and non-researchers to keep a focus on their needs, etc.</li> </ul>	
Budget	<ul style="list-style-type: none"> <li>• Check that the budget is not a welfare budget (workshops, conferences, travel, per diems, staff time), often no more than 25% cost.</li> <li>• Check that the budget is focused on delivering results, and where is it posted to be expended, and when? = budget to activity sequencing.</li> <li>• Check that the budget allows functional resource flows to participants.</li> <li>• Check for budget Casting errors</li> </ul>	15